

# The Star-News

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## **Whitetail Club has promising second quarter sales**

Real estate sales at Whitetail Club in McCall continued to improve amid national reports indicating steady improvements in the market.

The private golf club and community followed a strong first quarter with second-quarter sales reaching more than \$2.9 million, a news release said.

Entering the second half of 2014, the 1,300-acre community has recorded more than \$6.7 million in total sales, including five homes and four lots.

"Confidence in the market is back, and prospective home buyers are increasingly seeking the premier lifestyle Whitetail Club provides," President and General Manager Dan Scott.

"We are forecasting a

solid finish in the third and fourth quarters, and anticipate that our sales numbers will continue to climb," Scott said.

The National Association of Realtors' Investment and Vacation Home Buyers Survey attributed a 30 percent increase in vacation home sales in 2013 to improved consumer confidence and historically low home prices.

Whitetail Club has sold 77 lots in its first two phases with 159 lots remaining. A total of 35 homes have been built in Whitetail. About 500 acres of unplatted land remains.

Whitetail opened in 2002 with real estate sales starting in 2005. The club has exclusive access to Whitetail Golf Course, the Tennis & Fitness Center, a 6,000-square-foot Fish & Swim Club and the amenities of Shore Lodge.